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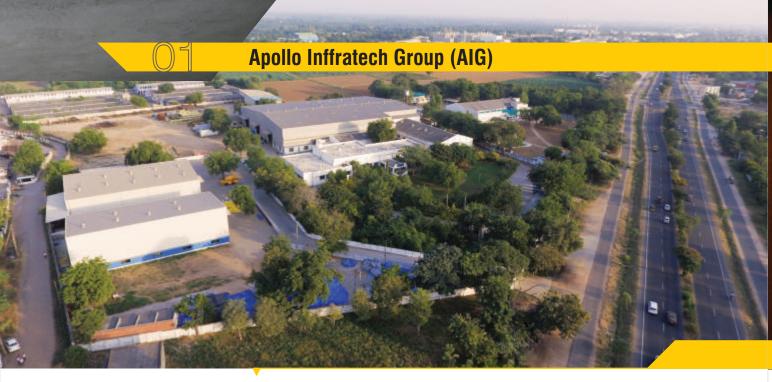
# A Corporate Booklet of Apollo Inffratech Group

# **Modern Machines That Make Modern Infrastructure**

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# **Complete Concrete Solutions**













Apollo Inffratech Pvt. Ltd. (AIPL) One of India's largest manufacturers of high quality concrete construction equipment – such as Concrete Batching Plants, Dry type Batching Plants, Fixed Form Concrete Pavers, Transit Mixers, Concrete Equipment and related spares - provides Indian infrastructure companies international standards and global technological breakthroughs in construction industry.

A JV company Apollo HawkeyePedershaab Concrete Technologies Pvt Ltd (AHCT) was formed in 2012 between Apollo and world renowned HawkeyePedershaab, USA to manufacture and sell machines to produce concrete pipes, manhole systems and box culverts with vertical cast vibration technology.

Afinitas is a new parent company of HawkeyePedershaab since 2017. It has built a vision of creating a global, comprehensive, customer-oriented infrastructure equipment and services platform, acquiring BFS Betonfertigteilesysteme GmbH, based in Blaubeuren, Germany, New Hampton Metal **Fabrication Corp.**, based in New Hampton, Iowa & **Spillman**, Ohio (USA).

AHCT has a technical alliance with MBK, Germany which is the pioneer in manufacturing cage welding machines in the world. Apollo offers one of the best quality of cage welding machines to suit the needs of all type of concrete pipes and manholes production in India.

A JV company Apollo Carmix Equipments Pvt Ltd (ACEPL) was formed in 2013 between Apollo and Carmix, Italy - a pioneer in the field - to manufacture and sell self-loading mobile concrete mixers in India to produce high-quality and cost-effective concrete at any job site.

In the year 2015 AIPL did an Exclusive Partnership with Germany based **Zenith** which ultimately converted in to JV ApolloZenith Concrete Technologies Pvt Ltd in 2018. Zenith is a world renowned group manufacturing Block making machines with German Design. These block making machines can produce Hollow Blocks, Solid Blocks, Colored Pavers, Fly ash bricks, Grass bricks and Kerb stones.

Apollo is the exclusive business partner of **HEM, USA** which offers complete range of SLIP FORM Concrete Paving Equipment. This partnership will allow Apollo to cater to the needs of the contractors working on various projects including national highways, state highways, airfield runways and canals. HEM also offers grade trimmers, placers, placer-spreaders, form riding pavers, texture curing machines and automated concrete sawing machine.

# "Excellence is to do a common thing in an uncommon way."

At Apollo, this constant urge and fervor has fuelled our growth all these years. We are also thankful to all our esteemed customers, Joint Venture Partners and associates for their trust and cooperation with which we have scaled new heights of success. Keeping abreast with technology and innovation has always been our core strategy and thus Apollo is backed by the manufacturing facilities equipped with state of the art machineries and technologies. Right from its inception, uniqueness is a name for Apollo, which reflects in our diverse product portfolio.

We work cohesively with our partners, collaborators as well as our customers around the world, building firm relationships based on tolerance, understanding and mutual cooperation. We want to assure all our dealers, partners and customers at large that with Apollo they will always receive satisfactory answers to their diverse needs.

With a young team of 300 professionals working round the clock delivering result-oriented quality products, I am confident that Apollo Inffratech Group will make deeper inroads in the Indian as well as overseas market.

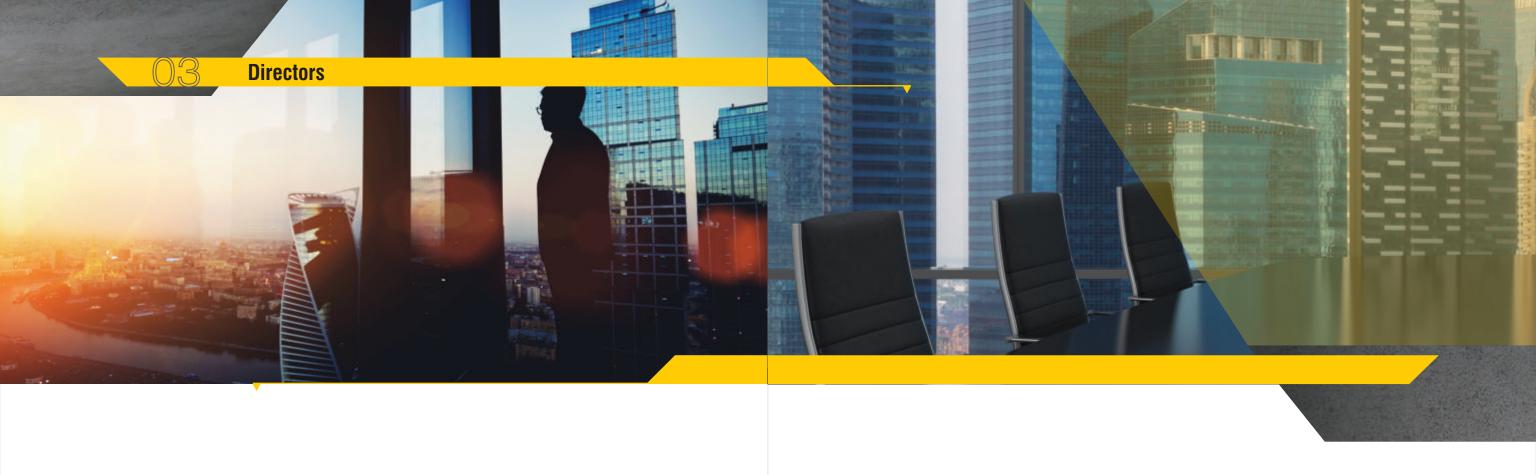
Meanwhile please spend few moments of your precious time and have a look on the following pages of our group's glorious achievements and promising future.

Thanking you for your patronage and looking forward to serve you better.

Mitul Patel **Group Managing Director** 







# Apollo Inffratech Pvt Ltd (AIPL)



#### Mr. Ajit Patel

As a Chairman and one of the founders of the Apollo Inffratech, having more than 30 years of experience in the road construction equipment manufacturing industry, Mr. Ajit Patel decided to pave a new path in the concrete construction equipments industry and started Apollo Inffratech Pvt. Ltd. Being a farsighted businessman, he could sense the growth opportunities of the business and invested his time and efforts in the development of the company. Today, the company benefits from his Vision, Leadership and Ingenuity, making great progress inland and overseas.





Young... Enthusiastic... Visionary... Mr. Mitul Patel - son of Mr. Ajit Patel - is a Managing Director and one of the founders of Apollo Inffratech. When he returned to India in 2003 with an engineering degree from Penn State University, USA, he had a very clear vision of doing something concrete in the concrete machinery industry. After gaining significant experience in his family business of road construction equipment manufacturing, he decided to establish a new entity for concrete construction equipments that can contribute to the growth of his country. Since then he has been spearheading Apollo Inffratech and under his dynamic leadership the company has seen major export and domestic growth. He did some very successful Joint Ventures that took the company to new summits of success.

### Mr. Kiran Patel

Mr. Kiran M. Patel is a Mechanical Engineer from the M.S. University of Vadodara. He got his Master Degree in Industrial Engineering from the University of Wisconsin, USA. Mr. Kiran Patel has more than twenty five years of experience in the manufacturing field and has exceptional expertise in establishing joint ventures, technical alliances, mergers, acquisitions, product driven partnerships, as well as putting together strategies for the International markets. He has been working with Apollo Inffratech Group as a Director and mainly works on developing all business alliances for Apollo.

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# Apollo HawkevePedershaab

**Concrete Technologies Pvt Ltd (AHCT)** 

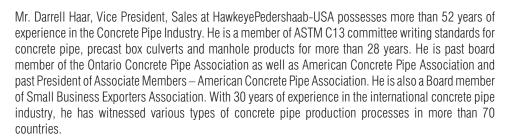
Representative from HawkeyePedershaab

#### Mike Kiefer

Mike Kiefer serves HawkeyePedershaab as Vice President of Finance. Kiefer joined HawkeyePedershaab in 2017 after serving 12 years with Caleres, Inc. (formerly Brown Shoe Company) and roles prior to that at Honeywell and Arthur Andersen. Kiefer brings over 15 years of corporate finance, M&A, strategic planning and operational planning to HawkeyePedershaab. Kiefer's role includes global scope for all Financial (e.g. accounting, AR/AP, treasury, etc.), CPD (Culture and People Development), and Information Technology. He holds a bachelor's degree in business from University of Missouri - Columbia and an MBA from Washington University in St. Louis.



#### Mr. Darrell Haar



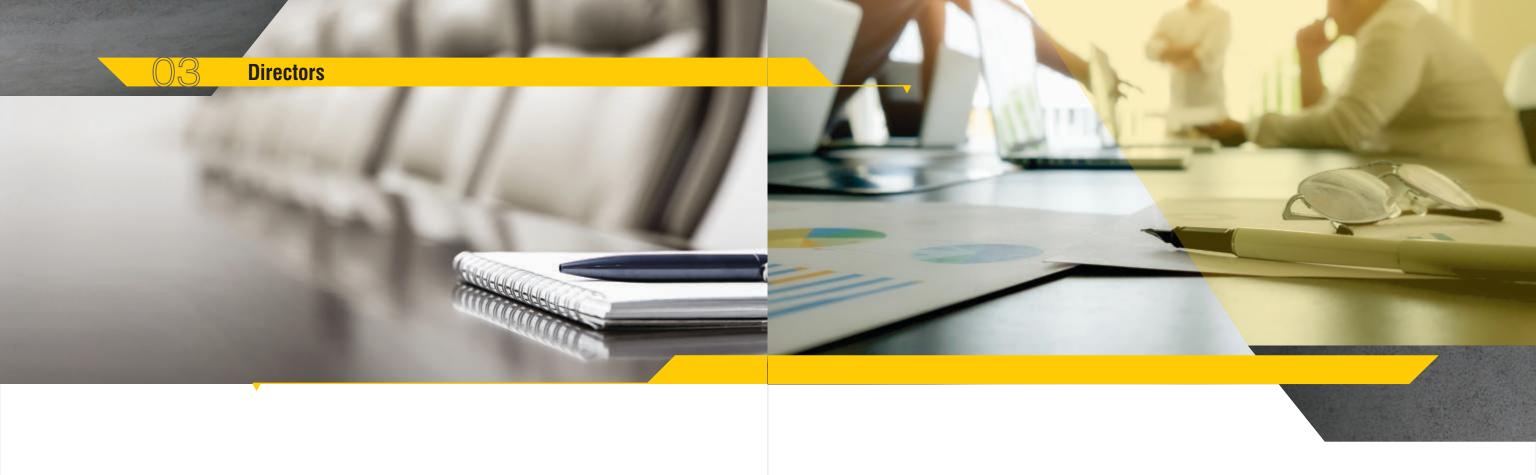


### Mr. Brett Cox









# **Apollo Carmix Equipments Pvt Ltd (ACEPL)**

Representative from Metalgalante S.p.A.

#### Mr. Massimiliano Galante (MAX)

Mr. Galante holds the position of Managing Director in Metalgalante S.p.A., the family company worldwide famous for CARMIX Mixers, which he joined in 1996 after a degree in International Political Sciences. As a Director he has contributed to the diffusion of the concept of  $4\times4$  Self-Loading Mixers CARMIX and the growth of Latin-American markets. He held various positions inside Confindustria system (the main organization representing Italian manufacturing companies) and Venice Chamber of Commerce. Being a proud member of the family business he has a strong vision of long-lasting business relationship based on high values, trust and honor.



### Ms. Manuela Rosa Galante

Ms. Galante joined Metalgalante S.p.A. in 2006 after few years of fruitful experience of working including one year at JCB World Parts Center in Uttoxeter. In Metalgalante she is the Sales Director for all French speaking countries worldwide. During her very first visit to India, she sensed the great potential of this huge Country and after a critical analysis of the Indian market, she started looking for a perfect partner to establish a long-lasting co-operation to develop CARMIX project in India. After evaluating Apollo's experience, knowledge of construction field, machinery background and above all the fact of sharing the same values and having similar family business structures, she decided to collaborate with Apollo Inffratech to create APOLLO CARMIX.



# Mr. Massimiliano Altabella

MBA at Alma Bologna. Massimiliano spends the first part of his career in the banking industry. specialising first in Marketing and CRM systems and subsequently in finance for the Internazinalization of SMEs. Head of Monte dei Paschi Hong Kong Customer Desk since 2007, he moved to Mumbai in 2009 as Chief Representative of the Indian Office. Since 2015 Massimiliano is focused on developing internationalization projects for Italian companies in the Indian subcontinent, and since 2019 he is Managing Director of IC Advisory India Pvt Ltd.

**++++++++++++** 



[ Representative from AIPL : Mr. Aiit Patel, Mr. Mitul Patel, Mr. Kiran Patel ]

# **ApolloZenith**

**Concrete Technologies Pvt Ltd (AZCT)** 

Representative from Zenith

## Mr. BingHuang Fu

Mr. BingHuang Fu is the Chairman and founder of the Zenith, with 36-year experience. Zenith provides integrated solutions for Concrete Block making machinery. Under his leadership, Zenith achieves rapid development and has become the leading Block machine manufacturer with the longest history in China. It's always Zenith's sacred duty to create value for clients. He also holds other responsibilities i.e. Executive Director of China Building Material Machinery Association, Vice President of China Construction Units Association, and Vice President of Fujian Machinery Equipment Export Base Chamber of Commerce.



### Mr. XinYuan Fu (Samuel)

Mr. XinYuan Fu is the successor of Zenith, who is graduated from the Business Administration Department at University of San Francisco. In 2012, he came back to China and led Zenith to internationalization. Not only has he set up the global R&D Center in Emden, Germany also acquired ZENITH, which has more than 60 years history and is one of the concrete block/paver making machine leaders all over the world. He is constantly introducing the advanced technology and concept for reformation and organization improvement. His dream is to lead Zenith to manufacture the best products with high quality and excellent service, which can contribute all of his efforts to national industry development.



# Mr. HongJiang Chen(Vincent)

Mr.HonoJiano Chen is Overseas Sales Director of Zenith and have professional experience, he joined Zenith in 2010 and became the North East Africa region Manager, Africa region Manager, Africa and Middle East region Manager respectively. With rich experience in Sales and Marketing. He assisted Zenith to set up more than 10 branch offices & after-sale service centers all over the world and so far Zenith has sold machines to more than 120 countries, which accelerates the internationalization of Zenith and raise the Zenith brand.



[ Representative from AIPL : Mr. Ajit Patel, Mr. Mitul Patel, Mr. Kiran Patel ]





# **Apollo Hem**

### Mr. Roger Bockes

Mr. Roger V. Bockes, a graduate of lowa State University, with a background in Heavy Equipment, started HEM Paving with the mission of manufacturing a simple, durable, high quality concrete paver. For the past 22+ years, Roger has been one of the leading forces in the expansion of the product line making HEM the only company worldwide that offers a full-line of concrete paving equipment. Roger builds personal relationships with every customer, getting to know exactly what they need and what their challenges are. He is a problem solver who literally goes to the ends of the earth to assist a customer.



#### Mr. Robert Bockes

Mr. Robert Bockes started his career in transportation and logistics over 40 years ago. More than 20 years ago along with his partners he started HEM Paving with the goal of manufacturing affordable, reliable equipment. Robert consults with his customers, gets to the heart of what they need and solves their problems. His strength with numbers and problem solving along with his ability to connect with the customers has resulted in a strong base of loyal customers.



### Mr. Rick Eisminger

Mr. Rick Eisminger brings to HEM Paving almost four decades of work on the international scene. As a retired U.S. Marine Corps officer and former consultant and international customer relation specialist; he is positioning HEM in the international market place while providing customer support and liaison with the factory. Rick's mission is to oversee all aspects of the international customer relationship from HEM's introductions through delivery and training on the product.



#### Mr. Darren Huinker

Mr. Darren K. Huinker has more than 10 years of experience in the concrete industry, with over 25 years of manufacturing and manufacturing sales experience. As VP of Sales for HEM Paving, he brings a broad set of skills to the company and its customers including consultative selling, marketing, manufacturing and training. He has a Master in Business Administration from Drake University US and is experienced in survey development, trade show coordination and advertising.

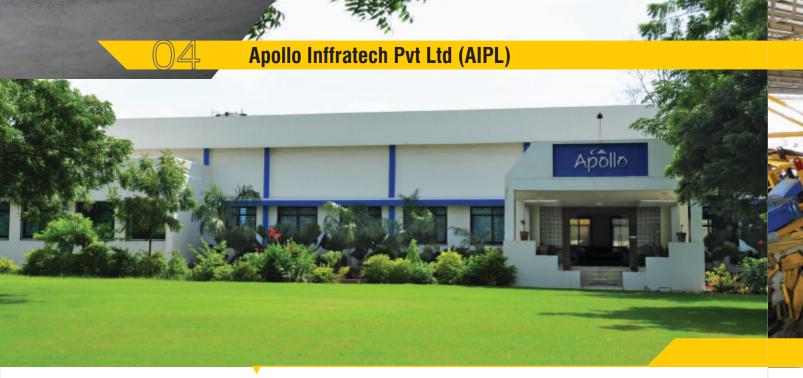






Apollo Inffratech Group

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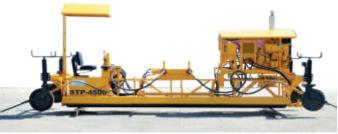
- Concrete Batching Plants (Capacity: 30-120 m³/hr.)
- Dry Type Batching Plants

- Mortar Mixing Plant
- Fixed Form Concrete Pavers















## **India's Fastest Growing Concrete Equipment Manufacturer**

Apollo Inffratech Private Limited is one of India's premier infrastructure backbone companies providing international standards and global technological breakthroughs to the Indian infrastructure companies. The company's adherence to quality and capabilities for global competency is clearly reflected in its supreme products. Blending quality, innovation and technology, Apollo offers world class products and services that encompass extensive market needs and thus is positioned as a leader in the market inspiring new trends and techniques.

Apollo Inffratech has a state of the art facility spread across 40,000 sq. mtrs. located at Ahmedabad-Mehsana highway Gujarat with fully functional R&D facilities to deliver innovatively designed, high quality world-class products.

Apollo's ready mix concrete solutions including ready mix concrete plants, transit mixers, fixed form concrete pavers are cost effective, user friendly and easy to maintain. Now with the growing distribution & dealership network across the globe, all Apollo products are backed by strong after - sales services.

Ever since its inception, Apollo has adopted a policy of providing the finest products and services to all its customers. The group's accelerated expansion and drive for optimal performance led to the formation of a multidivisional organization structure armed with exceptional knowledge and experience in the area of high quality concrete construction equipments production. The product range has been developed with utmost attention and no effort has been spared in trying to make the products superior than the competition.

When it comes to modern infrastructure, Apollo Inffratech's concrete solutions have no match in terms of quality reliably and speed.





- Concrete Pipe Making Machines (150-3600 mm dia.)
- Moulds, Handling Equipments & Accessories
- Cage Welding Machines ( 330-2500 mm dia., up to 3000 mm length )





### Solutions To Make World Class Concrete Pipes, Manholes & Box Culverts

Sensing the need of technological advancement and cost effective solutions in the infrastructure industry of India, Apollo Inffratech did a proud Joint Venture with HawkeyePedershaab - USA in the name of Apollo HawkeyePedershaab Concrete Technologies Pvt. Ltd (AHCT) to offer wide spectrum of machines for manufacturing Concrete Pipes, Lined Pipes, Jacking Pipes, Manhole Systems, Box culverts and allied products to the Indian customers using vertical cast vibration technology.

HawkeyePedershaab's primary brands include Hawkeye Group (founded in 1949) and Pedershaab Concrete Technologies (founded in 1915). HawkeyePedershaab – USA is the leading global manufacturer of capital equipment for the production of concrete pipes and manholes. With operations in Mediapolis, lowa and Bronderslev, Denmark, Hawkeye offers a full range of customer solutions for manufacturers of concrete pipes, manholes and other precast products ranging from stand-alone production machines to fully automated plants incorporating the latest robotics and control technology.

In India, the joint venture AHCT has a manufacturing facility located strategically in the growth hub of India – Gujarat. It has an in-house design department equipped with the latest 3D modeling software to design the machines and moulds as per IS 458:2003 Standards. With the state-of-the-art facility, equipment, specialized tools & proprietary fixtures, the company manufactures products as per national and international standards.

Adhering to the quality policy of the company, stringent quality control measures are taken at every stage of manufacturing. Supervision, technical assistance and expert guidance are provided by the HawkeyePedershaab engineers as and when needed.

At AHCT our goal is simple — to create innovative and appropriate technology for the manufacturers to produce world-class quality concrete products.



#### **Moulds & Accessories**

A concrete product can only ever be as good as the mould it was made in — words to live by and trust when it comes to mould equipment. HawkeyePedershaab's vast experience coupled with our engineering and manufacturing abilities, enables the supply of precise, robust and long-lasting moulds, able to produce all types of precast concrete products like pipes, manholes and box culverts.

We supply high-quality pallets, headers and set rings, used to form the ever-important joints on the produced precast concrete products.





# **Solutions for Special Applications & Pressure Pipes**

#### **Products**

Karibic

High-pressure Pipes With Steel Cylinder In Vertical Casting Process

Mammut

High-pressure Pipes In Spinning Process

Souveraen

BFS GmbH, based in Blaubeuren, Southern Germany, develops, designs and produces machines for manufacturing high quality prefabricated concrete products to be used in sewage and waste water systems.

The origin of BFS can be traced back to BaumgärtnerMaschinenfabrik GmbH, which was established in 1980 and was purchased by the Casagrande Group (Italy) in 2002. The "Impianti" department at Casagrande was assigned to BFS GmbH and it has since then operated as BFS S.r.l. The custom built equipment and machinery allow the production of a wide variety of concrete products and the company's close cooperation with individual customers creates an efficient, demand-oriented production platform for high-quality products.

State-of-the-art equipment and know-how has allowed BFS to establish itself in the national and international market as the innovation engine and technology leader for concrete pipe and manhole production as well as for other prefabricated concrete products for the professional construction of the civil engineering infrastructure.













### SPECIALIZED WET CAST MOULD EQUIPMENT

New Hampton Metal Fab, based in New Hampton, Iowa (USA), manufactures form / mould equipment for the Pipe & Precast concrete industry specializing in; manholes, boxes, safety ends, curb inlets, pouring tables, flared ends, and specialty form equipment.

The business was founded in 1945 by John Wegner. The focus of work was on local repair, agriculture, and industry.





# **Products**

# CUSTOM WET CAST CONCRETE FORMS

Spillman, located in Columbus, Ohio joins with New Hampton Metal Fabrication Corp. (NHMF), an Afinitas company.

Spillman, founded in 1948, a leading designer and manufacturer of custom wet-cast concrete forms. The company is also a provider of precast accessories relating to plastic spacers, magnetic products and automation solutions.







## **Technical Alliance**

#### **Products**

# Cage Welding Machine

With an objective of providing the best and the most innovative products to the Indian market, AHCT did a Technical Alliance with Germany based group MBK which is one of the best manufacturers of cage welding machine worldwide. Established in 1961, MBK Maschinenbau GmbH is today a global market leader for welding machines for the concrete industry.

The company's conduct is characterized by fair and friendly working relationships between customers, employees and business partners. It's quality management systems are according to DIN EN ISO 9001.

MBK - it not only means the highest level of expertise and experience, but also stands for individualisation and distinctive service performance, beginning with the first design sketch and going all the way to production, installation and finally, after sales service.





# **Self Loading Concrete Mixers**

25 FX ( 2.5 m<sup>3</sup> per batch )

4 TT ( 4 m³ per batch )

45 FX (4.5 m³ per batch)

# Imported from Italy

2.5 TT

Carmix One

5.5 XL

Dumper D6



**CARMIX 25FX** 

**CARMIX 4TT** 

**CARMIX 45FX** 



**CARMIX 2.5TT** 



**CARMIX DUMPER D6** 



**CARMIX 5.5 XL** 



**CARMIX ONE** 



### **Easy & Economic Concrete Anywhere**

Apollo entered into yet another JV in the year 2013 with an Italian based group "Metalgalante S.p.A.", which is a world leader in manufacturing Self-Loading Concrete Mixers under the brand name of "Carmix". Apollo Carmix Equipments Private Limited was established in INDIA to manufacture 2.5 m<sup>3</sup> and 4 m<sup>3</sup> per batch self-loading mobile concrete mixers for high-quality and cost-effective concrete solutions wherever and whenever required.

CARMIX was originated from CARMAN – a Company assembling parts and components supplied from old military and agricultural vehicles in early sixties. Many years and millions of cubic meters of concrete later, CARMIX customers started enjoying the world's best self-independent Self-loading Mixers. Today CARMIX is synonymous with  $4 \times 4$  Self-Loading Concrete Mixers with supreme quality and unmatched reliability.

Furthermore Metalgalante is continuously revolutionizing the "mixer-concept": drum slewing 270°, the front cab, the hydraulically closed shovel, the joymix, the electronic weighing system and other smart innovations were all born at the home of CARMIX.

Outstanding versatility and cutting-edge equipment, these are the features that make Apollo Carmix such a valuable ally in tackling the most extreme operating conditions at any construction site.











- Mobile Block Making Machine
- Mobile Paver Making Machine
- Mobile Multilayer Block Machine
- Mobile Multilayer Paver Machine
- Concrete Block Making Machine
- Paver Block Machine
- Flyash Bricks Making Machine
- Stationary Fully Automatic Production Line







### **Concrete Paver Block Making Machines**

Zenith is the leading manufacturer of concrete machinery and plant. With quality and service, Zenith is the provider of Integrated Solutions for Concrete Block Making in Germany. There are 500 skilled workers of all sorts at Germany factory. Zenith persists in management concept of "Quality Creates Value, Profession Accomplishes Success". With application of German Frequency Conversional Technology, Zenith builds up its own core technology advantage. The new series of ZN 1000 and ZN1500 automatic block making machine and production line, with its own intellectual property right, are leading the industry with high quality and excellent performance. With 15 overseas offices and 25 domestic offices, our machines are not only distributed and found-inuse all around Germany, but also in more than 120 countries and areas.

Our company adheres to implement 6S, ISO9001 Quality Management System and ISO14001 Environment Management System. Under the CE supervision, our company has been awarded 88 product patents, among which 3 patents are awarded by State Intellectual Property Bureau.

In 2018, we have entered into joint venture with India's fastest growing concrete solutions provider, Apollo to form ApolloZenith Concrete Technologies Pvt. Ltd. to serve the vast market of India and the subcontinent.

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Apollo 25







ZN 900/1000

**ZENITH 1500** 





ZENITH 913SC

ZENITH 940SC













# **Slip Form Concrete Road Pavers**

# **Products**

Slip Form Pavers (2.75 m to 13.5 m paving) Form Riding Pavers Magna Cut Canal Pavers

Quad Tuber Roller Paver

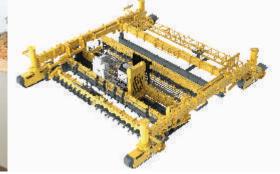
Texture Cure Machine Trimmer

Placer Spreader

Apollo Inffratech has an exclusive business partnership with USA based Hem Paving. Hem designs and builds a full - line of Concrete Paving Equipment for projects like Highway, Airfield Runway, Residential Paving or Canal.

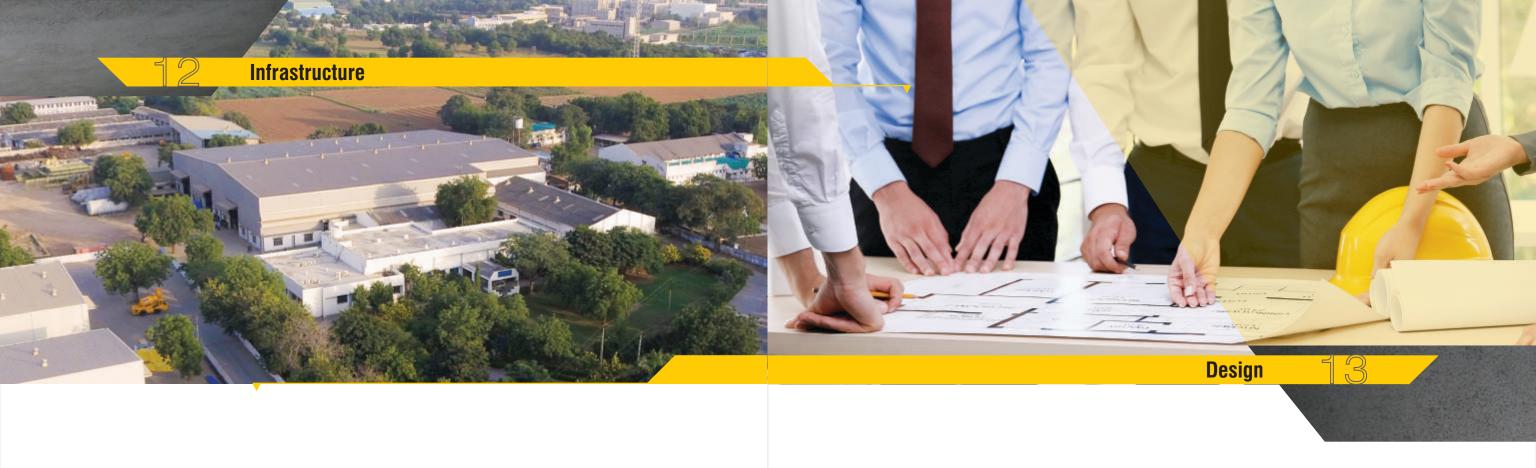






# Paving the way to the future







With constant research and development as the backbone along with world class technology and meticulous production processes, Apollo Inffratech Group has proved its metal to become a global player. To keep pace with the constantly evolving global market trends, the research and development team of the group is persistently on its toes developing the latest and most innovative products that can achieve optimum customer satisfaction.

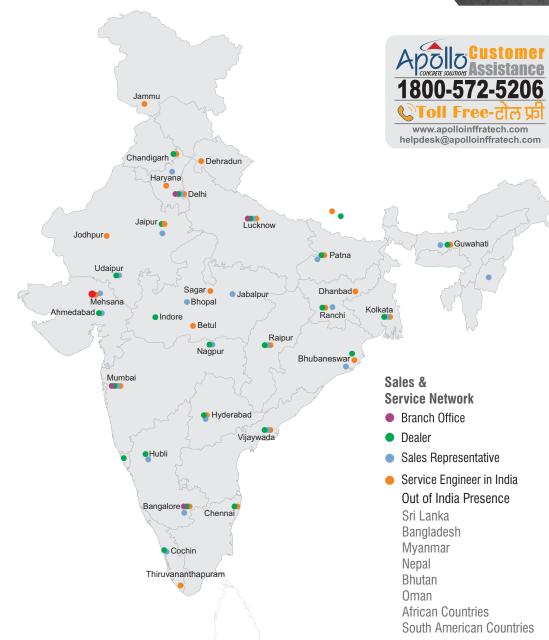




At Apollo Inffratech Group, we make sure that our customers get quality spare parts and outstanding after sales service through our widespread service network. Apart from our regular services such as installation & commissioning, the group conducts continuous training programs at its world class training facility for its fleet of highly proficient service engineers to provide impeccable after-sale service. AlG makes sure the customers' operators go through basic training to handle the equipment safely and look after the elementary trouble shooting.

The group also offers Annual Maintenance Contract (AMC) to safeguard the customers from incurring unexpected expenditure in the event of a breakdown. The AMC takes care of preventive maintenance and parts replacement. It also ensures trouble-free operations and longer life cycles. We have an effective spare part management and forecasting system in-place whereby procurement and warehousing is done.









Due to the tireless efforts and customer-oriented policies, Apollo Inffratech Group enjoys a special status amongst its buyers. Right from the machine manufacturing process to its proper and timely dispatch, AIG personnel are on their toes to make the entire procedure fast yet flawless. But the group's responsibility does not end here. AIG ensures best quality human resource, the group conducts regular product training and updation program. Apart from in house design studio and world class product training facilities, Apollo also implement KAIZEN and 5S to improve working practices and personal efficiency as standard practice.





We at Apollo Inffratech Group believe that if endeavors are pure and honest, you never need to chase rewards and recognitions as they become part and parcel of your journey. While the group has been held in high esteem and extreme trust by it countless satisfied customers, the trust has been manifested by the numerous awards group has won.

- 1) Outstanding Company in Concrete Equipment EPC WORLD Awards 2012
- 2) National Achievements Award For Construction & Design Indian Economic Development & Research Association, New Delhi
- 3) Best LEAN Initiative Award 2011
- 4) Visionary Award 2011 Vision Foundation
- 5) Best Company in Construction Equipment 2016 CIA World
- 6) India's Greatest Brand & Leader award for 2017-18
- 7) Gujarat Most Promising Brand Awards, 2019

















